

# Tree Values

- 3) **Condition.** The professional will also consider the condition of the plant. Obviously, a healthy, well-maintained plant has a higher value. Roots, trunk, branches, and buds need to be inspected.
- 4) **Location.** Functional considerations are important. A tree in your yard may be worth more than one growing in the woods. A tree standing alone often has a higher value than one in a group. A tree near your house or one that is a focal point in your landscape tends to have greater value. The site, placement, and contribution of a tree to the overall landscape help determine the overall value of the plant attributable to location.

All of these factors may be measurable in dollars and cents. They can determine the value of a tree, specimen shrubs, or evergreens, whether for insurance purposes, court testimony in lawsuits, or tax deductions.

## Checklist

These steps should be taken before and after any casualty loss to your trees and landscape. Taking them can improve the value of your investment in nature's green, growing gifts and prevent financial loss should they be damaged or destroyed.

- Plan your landscaping for both beauty and functional value.
- Protect and preserve to maintain value.
- Take pictures of trees and other landscape plants now while they are healthy and vigorous. Pictures make "before and after" comparisons easier and expedite the processing of insurance claims or deductions for losses on federal tax forms.
- Check your insurance to learn the maximum amount of an allowable claim for any one tree or shrub.
- For insurance, legal, and income tax purposes, keep accurate records of your landscape and real estate appraisals on any losses.
- Consult your local Plant Health Care professional at every stage in the life cycle of your landscape (planning, planting, care), and to make sure you do not suffer needless financial loss when a casualty strikes.

This brochure is one in a series published by the International Society of Arboriculture as part of its Consumer Information Program. You may have additional interest in the following titles currently in the series:

Avoiding Tree and Utility Conflicts	Pruning Mature Trees
Avoiding Tree Damage	Pruning Young Trees
During Construction	Recognizing Tree Risk
Benefits of Trees	Treatment of Trees
Buying High-Quality Trees	Damaged by Construction
Insect and Disease Problems	Tree Selection
Mature Tree Care	and Placement
New Tree Planting	Trees and Turf
Plant Health Care	Tree Values
Proper Mulching Techniques	Why Hire an Arborist
Palms	Why Topping Hurts Trees

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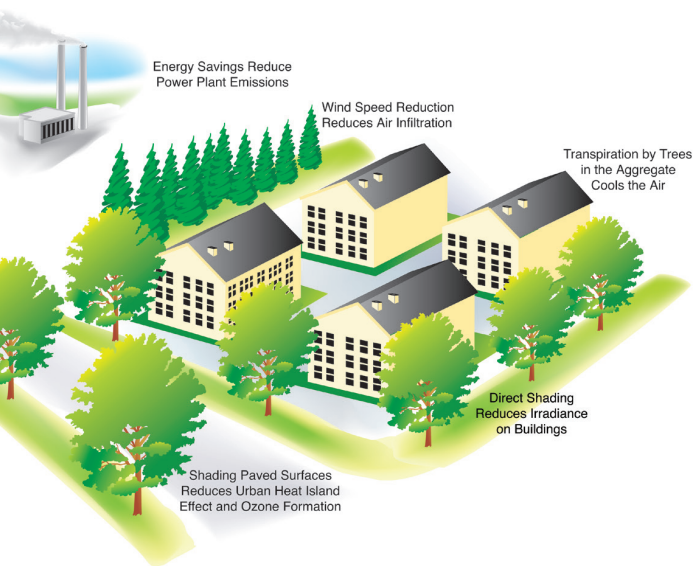


A homeowner's guide to planning for, assessing, and reducing possible financial losses on trees, specimen shrubs, and evergreens.



### **What Are Your Trees Worth?**

Almost everyone understands that trees and other living plants are valuable. They beautify our surroundings, purify our air, manufacture precious oxygen, act as sound barriers, and help us save energy through their cooling shade in summer and their wind reduction in winter.



Many people don't realize, however, that plants have a dollar value of their own that can be measured by competent plant appraisers. If your trees or shrubs are damaged or destroyed, you may be able to recapture your loss through an insurance claim or as a deduction from your federal income tax.

### **Practical Advice**

Here is some practical advice that may help you find out what your trees and plants are worth — a process known as valuation.

### **Planning for Highest Value**

A professional in the tree, nursery, or landscape industry can help you plan, develop, install, and care for all of your trees and plants so that each of them will be worth more to you.

### **How Your Trees and Shrubs Are Valuated**

Seek the advice of professionals in this industry who have developed a set of guidelines for valuation. Such guidelines have been widely adopted in the field and are recognized by insurance companies, the courts, and in some cases, the Internal Revenue Service (IRS).

There are several valuation methods that can be used for tree appraisal. The most appropriate method will vary based on the situation and type of loss. Using an inappropriate method can result in an appraised value that does not make logical sense and will not be accepted. This is why seeking advice from an experienced appraiser is very important.



### **What to Do if You Suffer Loss or Damage to Your Landscape Plants**

A casualty loss is defined by the Internal Revenue Service (IRS) as "... a loss resulting from an identifiable event of sudden, unexpected, or unusual nature." This definition applies to loss resulting from events, such as vehicular accidents, storms, floods, lightning, vandalism, or even air and soil pollution.

If you suffer damage to trees or landscaping, first consult your homeowner's insurance policy to determine the amount and type of coverage you have. Contact the insurance company to have an appraisal made by a competent tree and landscape professional who is experienced in plant appraisal. Have the appraisal made as soon as possible after your loss or damage.

The tree and landscape appraiser accomplishes many things for you. The professional can see things you might miss, help correct damage, and prescribe remedies you may be able to do yourself. The appraiser will establish the amount of your loss in financial terms, including the cost of removing debris and making repairs and replacements. All of these steps are wise investments and well worth the cost you may incur for the inspection.

### **Four Potential Factors in Professional Valuation of Trees and Other Plants**

1) **Size.** Sometimes the size and age of a tree are such that it cannot be replaced. Trees that are too large to be replaced should be assessed by professionals who use a specialized appraisal formula.

2) **Species or classification.** Trees that are hardy, durable, highly adaptable, and free from objectionable characteristics are most valuable. They require less maintenance; they have sturdy, well-shaped branches, and pleasing foliage. Tree values vary according to region, the "hardiness" zone, and even local conditions. If you are not familiar with these variables, be sure your advice comes from a competent source.

